

PALAIS



COCKTAIL

TAPER CHAMPAGNE

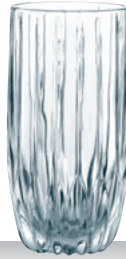
LARGE WHITE WINE

GOBLET

ITEM	97212 (520/8)	103324 (520/7)	103325 (520/2)	97373 (520/1)
	Height: 151 mm 6"	Height: 205 mm 8"	Height: 188 mm 7 2/5"	Height: 214 mm 8 3/7"
	Largest Ø: 112 mm 4 2/5"	Largest Ø: 66 mm 2 3/5"	Largest Ø: 85 mm 3 1/3"	Largest Ø: 91 mm 3 4/7"
	Capacity: 200 ml 7 oz	Capacity: 140 ml 5 oz	Capacity: 213 ml 7 1/2 oz	Capacity: 230 ml 8 1/9 oz
PACKAGING	Pieces/Bill unit: 1 Bill units/MP: 12	Pieces/Bill unit: 1 Bill units/MP: 12	Pieces/Bill unit: 1 Bill units/MP: 12	Pieces/Bill unit: 1 Bill units/MP: 12
BILL UNIT DIMENSIONS	Length: - - Width: - - Height: - - Weight: - -	Length: - - Width: - - Height: - - Weight: - -	Length: - - Width: - - Height: - - Weight: - -	Length: - - Width: - - Height: - - Weight: - -
MASTER PACK DIMENSIONS	Length: 489 mm 19 1/4" Width: 370 mm 14 4/7" Height: 183 mm 7 1/5" Weight: 3847 gr. 8,49 lb	Length: 298 mm 11 3/4" Width: 230 mm 9" Height: 230 mm 9" Weight: 2864 gr. 6,32 lb	Length: 370 mm 14 4/7" Width: 288 mm 11 1/3" Height: 215 mm 8 1/2" Weight: 3338 gr. 7,36 lb	Length: 405 mm 16" Width: 307 mm 12" Height: 230 mm 9" Weight: 4106 gr. 9,06 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet: 432 Bill units/Layer: 48 Layers/Pallet: 9 Pallet height: 189 cm 74 2/5"	Bill units/Pallet: 624 Bill units/Layer: 156 Layers/Pallet: 4 Pallet height: 107 cm 42 1/8"	Bill units/Pallet: 384 Bill units/Layer: 96 Layers/Pallet: 4 Pallet height: 101 cm 39 3/4"	Bill units/Pallet: 576 Bill units/Layer: 72 Layers/Pallet: 8 Pallet height: 199 cm 78 1/3"
EAN				





PRESTIGE



DISCONTINUED 2021 / AS LONG AS STOCK LASTS DISCONTINUED 2021 / AS LONG AS STOCK LASTS

TUMBLER

LONGDRINK

ITEM	93908 (26/71)			93907 (26/91)		
	Height:	98 mm	3 6/7"	Height:	144 mm	5 2/3"
	Largest Ø:	82 mm	3 2/9"	Largest Ø:	75 mm	3"
	Capacity:	290 ml	10 2/9 oz	Capacity:	325 ml	11 1/2 oz
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	12		Bill units/MP:	12	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	398 mm	15 2/3"	Length:	354 mm	13 8/9"
	Width:	296 mm	11 2/3"	Width:	266 mm	10 4/9"
	Height:	133 mm	5 2/9"	Height:	197 mm	7 3/4"
	Weight:	4402 gr.	9,72 lb	Weight:	5850 gr.	12,91 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	672		Bill units/Pallet:	432	
	Bill units/Layer:	96		Bill units/Layer:	108	
	Layers/Pallet:	7		Layers/Pallet:	4	
	Pallet height:	108 cm	42 1/2"	Pallet height:	94 cm	37"
EAN						
	4 003762 241663			4 003762 241687		











DISCONTINUED 2021 / AS LONG AS STOCK LASTS

TUMBLER

LONGDRINK

COCKTAIL COUPE

DECANTER

ITEM	99576 (284/71)	99578 (284/91)	99577 (284/48)	99505 (284/70/0,75 l)
	Height: 101 mm 4"	Height: 151 mm 6"	Height: 117 mm 4 3/5"	Height: 217 mm 8 1/2"
	Largest Ø: 86 mm 3 2/5"	Largest Ø: 75 mm 3"	Largest Ø: 120 mm 4 5/7"	Largest Ø: 133 mm 5 1/4"
	Capacity: 348 ml 12 2/7 oz	Capacity: 390 ml 13 3/4 oz	Capacity: 230 ml 8 1/9 oz	Capacity: 750 ml 26 1/2 oz
PACKAGING	Pieces/Bill unit: 1 Bill units/MP: 12	Pieces/Bill unit: 1 Bill units/MP: 12	Pieces/Bill unit: 1 Bill units/MP: 12	Pieces/Bill unit: 1 Bill units/MP: 4
BILL UNIT DIMENSIONS	Length: - Width: - Height: - Weight: -	Length: - Width: - Height: - Weight: -	Length: - Width: - Height: - Weight: -	Length: 140 mm 5 1/2" Width: 140 mm 5 1/2" Height: 261 mm 10 2/7" Weight: 2170 gr. 4,79 lb
MASTER PACK DIMENSIONS	Length: 398 mm 15 2/3" Width: 296 mm 11 2/3" Height: 133 mm 5 2/9" Weight: 4248 gr. 9,38 lb	Length: 354 mm 13 8/9" Width: 266 mm 10 4/9" Height: 197 mm 7 3/4" Weight: 5370 gr. 11,85 lb	Length: 542 mm 21 1/3" Width: 406 mm 16" Height: 134 mm 5 2/7" Weight: 4250 gr. 9,38 lb	Length: 292 mm 11 1/2" Width: 292 mm 11 1/2" Height: 278 mm 11" Weight: 8974 gr. 19,81 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet: 672 Bill units/Layer: 96 Layers/Pallet: 7 Pallet height: 109 cm 43"	Bill units/Pallet: 432 Bill units/Layer: 108 Layers/Pallet: 4 Pallet height: 94 cm 37"	Bill units/Pallet: 624 Bill units/Layer: 48 Layers/Pallet: 13 Pallet height: 188 cm 74"	Bill units/Pallet: 96 Bill units/Layer: 32 Layers/Pallet: 3 Pallet height: 98 cm 38 4/7"
EAN	 4 003762 268493	 4 003762 268509	 4 003762 268516	 4 003762 268240









**DOUBLE OLD
FASHIONED**

LONGDRINK



ITEM	96154 (258/71)			96155 (258/91)		
	Height:	100 mm	4"	Height:	154 mm	6"
	Largest Ø:	86 mm	3 2/5"	Largest Ø:	77 mm	3"
	Capacity:	365 ml	12 7/8 oz	Capacity:	420 ml	14 4/5 oz
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	12		Bill units/MP:	12	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	398 mm	15 2/3"	Length:	354 mm	13 8/9"
	Width:	296 mm	11 2/3"	Width:	266 mm	10 4/9"
	Height:	133 mm	5 1/4"	Height:	197 mm	7 3/4"
	Weight:	5062 gr.	11,17 lb	Weight:	6210 gr.	13,71 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	672		Bill units/Pallet:	432	
	Bill units/Layer:	96		Bill units/Layer:	108	
	Layers/Pallet:	7		Layers/Pallet:	4	
	Pallet height:	109 cm	43"	Pallet height:	94 cm	37"
EAN						
	4 003762 246323			4 003762 246330		





WHISKY TUMBLER

LONGDRINK

ITEM	98151 (639/71)			98152 (639/91)		
	Height:	101 mm	4"	Height:	152 mm	6"
	Largest Ø:	82 mm	3 2/9"	Largest Ø:	71 mm	2 4/5"
	Capacity:	330 ml	11 2/3 oz	Capacity:	360 ml	12 2/3 oz
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	12		Bill units/MP:	12	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	398 mm	15 2/3"	Length:	354 mm	13 8/9"
	Width:	296 mm	11 2/3"	Width:	266 mm	10 4/9"
	Height:	133 mm	5 2/9"	Height:	197 mm	7 3/4"
	Weight:	5482 gr.	12,10 lb	Weight:	6150 gr.	13,58 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	672		Bill units/Pallet:	432	
	Bill units/Layer:	96		Bill units/Layer:	108	
	Layers/Pallet:	7		Layers/Pallet:	4	
	Pallet height:	109 cm	43"	Pallet height:	94 cm	37"
EAN						
	4 003762 265164			4 003762 265157		



reddot award 2015
winner



INTERNATIONAL DESIGN
EXCELLENCE AWARDS '15
GOLD





GERMAN
DESIGN
AWARD
SPECIAL
2016

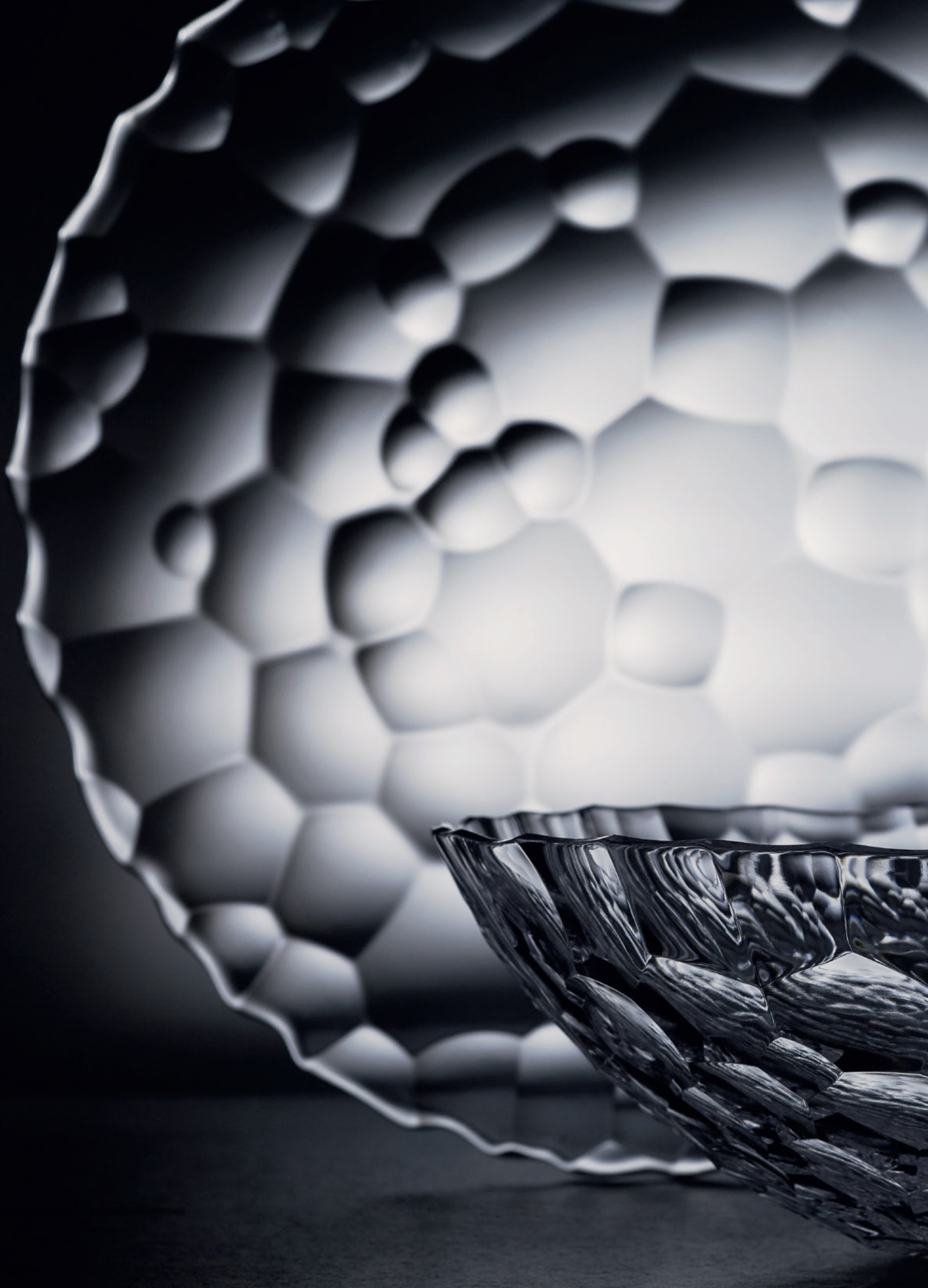


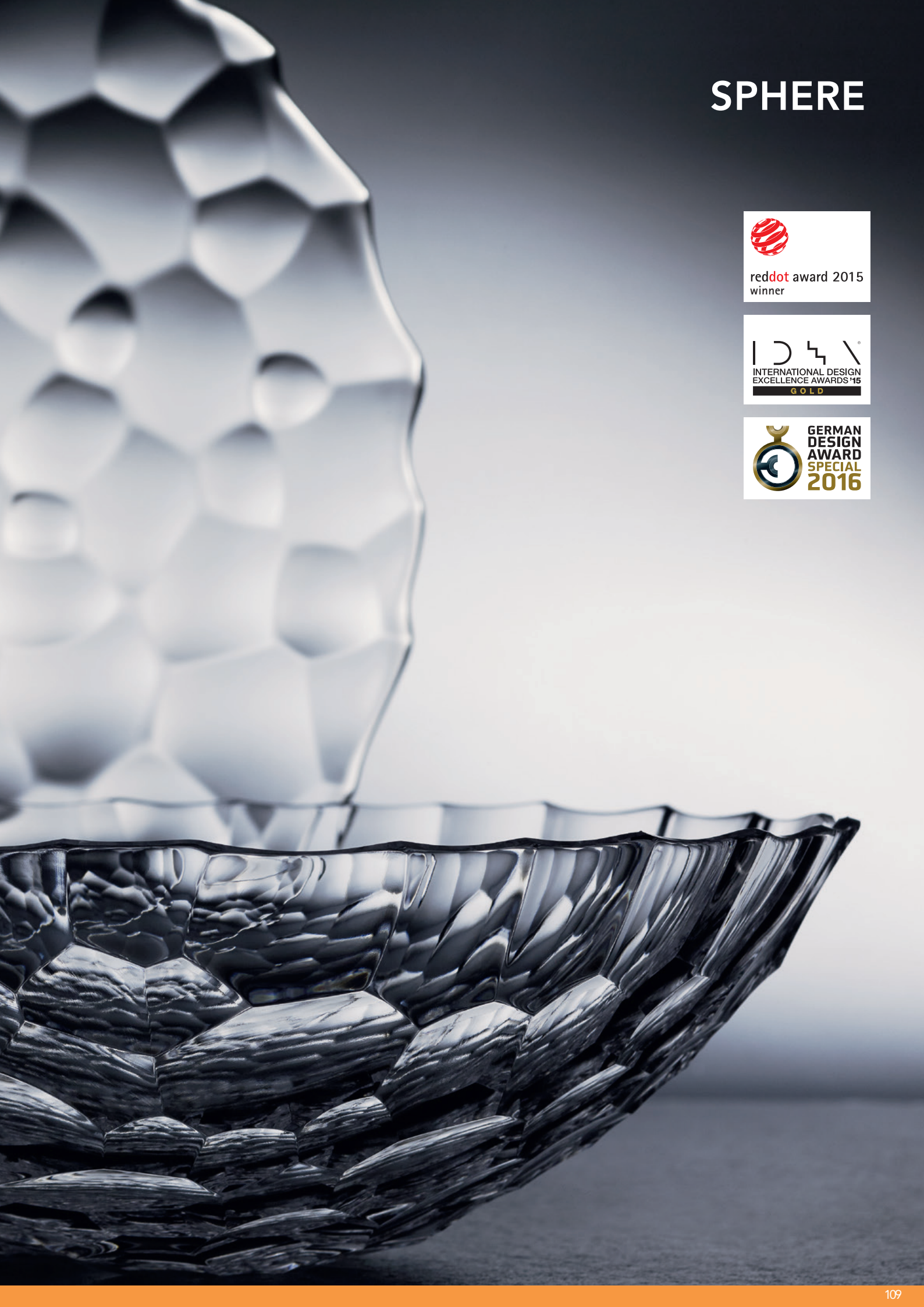


WHISKY TUMBLER

LONGDRINK

ITEM	93903 (271/71)			93902 (271/91)		
	Height:	112 mm	4 2/5"	Height:	151 mm	6"
	Largest Ø:	86 mm	3 2/5"	Largest Ø:	80 mm	3 1/7"
	Capacity:	300 ml	10 4/7 oz	Capacity:	385 ml	13 4/7 oz
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	12		Bill units/MP:	12	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	398 mm	15 2/3"	Length:	354 mm	13 8/9"
	Width:	296 mm	11 2/3"	Width:	266 mm	10 4/9"
	Height:	133 mm	5 2/9"	Height:	197 mm	7 3/4"
	Weight:	5242 gr.	11,57 lb	Weight:	6750 gr.	14,90 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	672		Bill units/Pallet:	432	
	Bill units/Layer:	96		Bill units/Layer:	108	
	Layers/Pallet:	7		Layers/Pallet:	4	
	Pallet height:	108 cm	42 1/2"	Pallet height:	94 cm	37"
EAN						
	4 003762 241588			4 003762 241601		





SPHERE



reddot award 2015
winner



SPHERE

NEXT
GEN Design for
Nachtmann



reddot award 2015
winner



GERMAN
DESIGN
AWARD
SPECIAL
2016






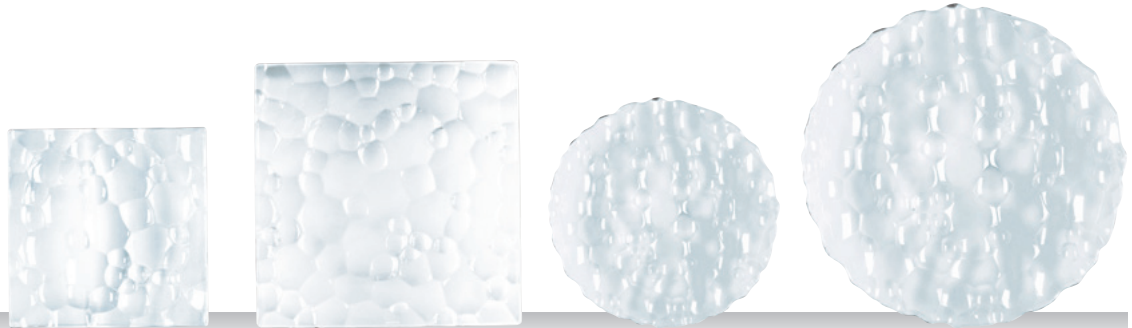
DISCONTINUED 2021 / AS LONG AS STOCK LASTS DISCONTINUED 2021 / AS LONG AS STOCK LASTS DISCONTINUED 2021 / AS LONG AS STOCK LASTS

BOWL 15 CM

BOWL 25 CM

BOWL 30 CM

ITEM	96143 (271/218/15cm)			93931 (271/3/25cm)			93906 (271/3/30cm)		
	Height:	60 mm	2 1/3"	Height:	50 mm	2"	Height:	83 mm	3 1/4"
	Largest Ø:	150 mm	6"	Largest Ø:	250 mm	9 5/6"	Largest Ø:	300 mm	11 4/5"
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	6		Bill units/MP:	6		Bill units/MP:	2	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	183 mm	7 1/5"	Length:	268 mm	10 5/9"	Length:	315 mm	12 2/5"
	Width:	183 mm	7 1/5"	Width:	268 mm	10 5/9"	Width:	315 mm	12 2/5"
	Height:	193 mm	7 3/5"	Height:	145 mm	5 5/7"	Height:	133 mm	5 2/9"
	Weight:	1956 gr.	4,32 lb	Weight:	4971 gr.	10,97 lb	Weight:	2895 gr.	6,39 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	720		Bill units/Pallet:	360		Bill units/Pallet:	114	
	Bill units/Layer:	144		Bill units/Layer:	60		Bill units/Layer:	0	
	Layers/Pallet:	5		Layers/Pallet:	6		Layers/Pallet:	0	
	Pallet height:	112 cm	44"	Pallet height:	102 cm	40 1/6"	Pallet height:	108 cm	42 1/2"
EAN									
	4	003762	246361	4	003762	241441	4	003762	241427







DISCONTINUED 2021 / AS LONG AS STOCK LASTS DISCONTINUED 2021 / AS LONG AS STOCK LASTS DISCONTINUED 2021 / AS LONG AS STOCK LASTS DISCONTINUED 2021 / AS LONG AS STOCK LASTS

SQUARE PLATE 21 CM

SQUARE PLATE 28 CM

PLATE 23 CM

PLATE 32 CM

ITEM	96151 (271/44/21cm)			96146 (271/44/28cm)			93905 (271/13/23cm)			93904 (271/13/32cm)		
	Height:	19 mm	3/4"	Height:	19 mm	3/4"	Height:	14 mm	5/9"	Height:	22 mm	6/7"
	Length:	210 mm	8 1/4"	Length:	280 mm	11"	Largest Ø:	230 mm	9"	Largest Ø:	320 mm	12 3/5"
	Width:	210 mm	8 1/4"	Width:	280 mm	11"						
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	6		Bill units/MP:	6		Bill units/MP:	12		Bill units/MP:	6	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	231 mm	9 1/9"	Length:	293 mm	11 5/9"	Length:	311 mm	12 1/4"	Length:	352 mm	13 6/7"
	Width:	135 mm	5 1/3"	Width:	147 mm	5 7/9"	Width:	239 mm	9 2/5"	Width:	197 mm	7 3/4"
	Height:	241 mm	9 1/2"	Height:	310 mm	12 1/5"	Height:	244 mm	9 3/5"	Height:	358 mm	14 1/9"
	Weight:	4215 gr.	9,31 lb	Weight:	8372 gr.	18,48 lb	Weight:	6922 gr.	15,28 lb	Weight:	7772 gr.	17,16 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	696		Bill units/Pallet:	240		Bill units/Pallet:	432		Bill units/Pallet:	144	
	Bill units/Layer:	174		Bill units/Layer:	120		Bill units/Layer:	144		Bill units/Layer:	72	
	Layers/Pallet:	4		Layers/Pallet:	2		Layers/Pallet:	3		Layers/Pallet:	2	
	Pallet height:	111 cm	43 5/7"	Pallet height:	77 cm	30 1/3"	Pallet height:	88 cm	34 2/3"	Pallet height:	87 cm	34 1/4"
EAN												
	4	003762	246347	4	003762	246354	4	003762	241465	4	003762	241564

SPRING



TABLEVASE 13,6 CM
DECOR A

TABLEVASE 13,6 CM
DECOR B

TABLEVASE 13,6 CM
DECOR C




ITEM	103235 (4474)			103234 (4474)			103233 (4474)		
	Height:	136 mm	5 1/3"	Height:	136 mm	5 1/3"	Height:	136 mm	5 1/3"
	Largest Ø:	72 mm	2 5/6"	Largest Ø:	72 mm	2 5/6"	Largest Ø:	72 mm	2 5/6"
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	6		Bill units/MP:	6		Bill units/MP:	6	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	258 mm	10 1/6"	Length:	258 mm	10 1/6"	Length:	258 mm	10 1/6"
	Width:	177 mm	7"	Width:	177 mm	7"	Width:	177 mm	7"
	Height:	180 mm	7"	Height:	180 mm	7"	Height:	180 mm	7"
	Weight:	1818 gr.	4,01 lb	Weight:	1818 gr.	4,01 lb	Weight:	1818 gr.	4,01 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	1026		Bill units/Pallet:	1026		Bill units/Pallet:	1026	
	Bill units/Layer:	114		Bill units/Layer:	114		Bill units/Layer:	114	
	Layers/Pallet:	9		Layers/Pallet:	9		Layers/Pallet:	9	
	Pallet height:	177 cm	69 2/3"	Pallet height:	177 cm	69 2/3"	Pallet height:	177 cm	69 2/3"
EAN									
	4 003762 280433			4 003762 280426			4 003762 280419		








TABLE VASE SET/2
ROSÉ



TABLE VASE SET/2
LIME

ITEM	103593 (7592/2pcs.)		
	Height:	136 mm	5 1/3"
	Largest Ø:	72 mm	2 5/6"
PACKAGING	Pieces/Bill unit:	2	
	Bill units/MP:	6	
BILL UNIT DIMENSIONS	Length:	152 mm	6"
	Width:	74 mm	3"
	Height:	137 mm	5 2/5"
	Weight:	613 gr.	1,35 lb
MASTER PACK DIMENSIONS	Length:	321 mm	12 2/3"
	Width:	243 mm	9 4/7"
	Height:	162 mm	6 3/8"
	Weight:	3886 gr.	8,58 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	600	
	Bill units/Layer:	60	
	Layers/Pallet:	10	
	Pallet height:	177 cm	69 2/3"
EAN	 4 003762 282383		

	103594 (7592/2pcs.)		
	Height:	136 mm	5 1/3"
	Largest Ø:	72 mm	2 5/6"
	Pieces/Bill unit:	2	
	Bill units/MP:	6	
	Length:	156 mm	6 1/7"
	Width:	78 mm	3"
	Height:	145 mm	5 5/7"
	Weight:	613 gr.	1,35 lb
	Length:	321 mm	12 2/3"
	Width:	243 mm	9 4/7"
	Height:	162 mm	6 3/8"
	Weight:	3886 gr.	8,58 lb
	Bill units/Pallet:	600	
	Bill units/Layer:	60	
	Layers/Pallet:	10	
	Pallet height:	177 cm	69 2/3"
	 4 003762 282406		




SQUARE



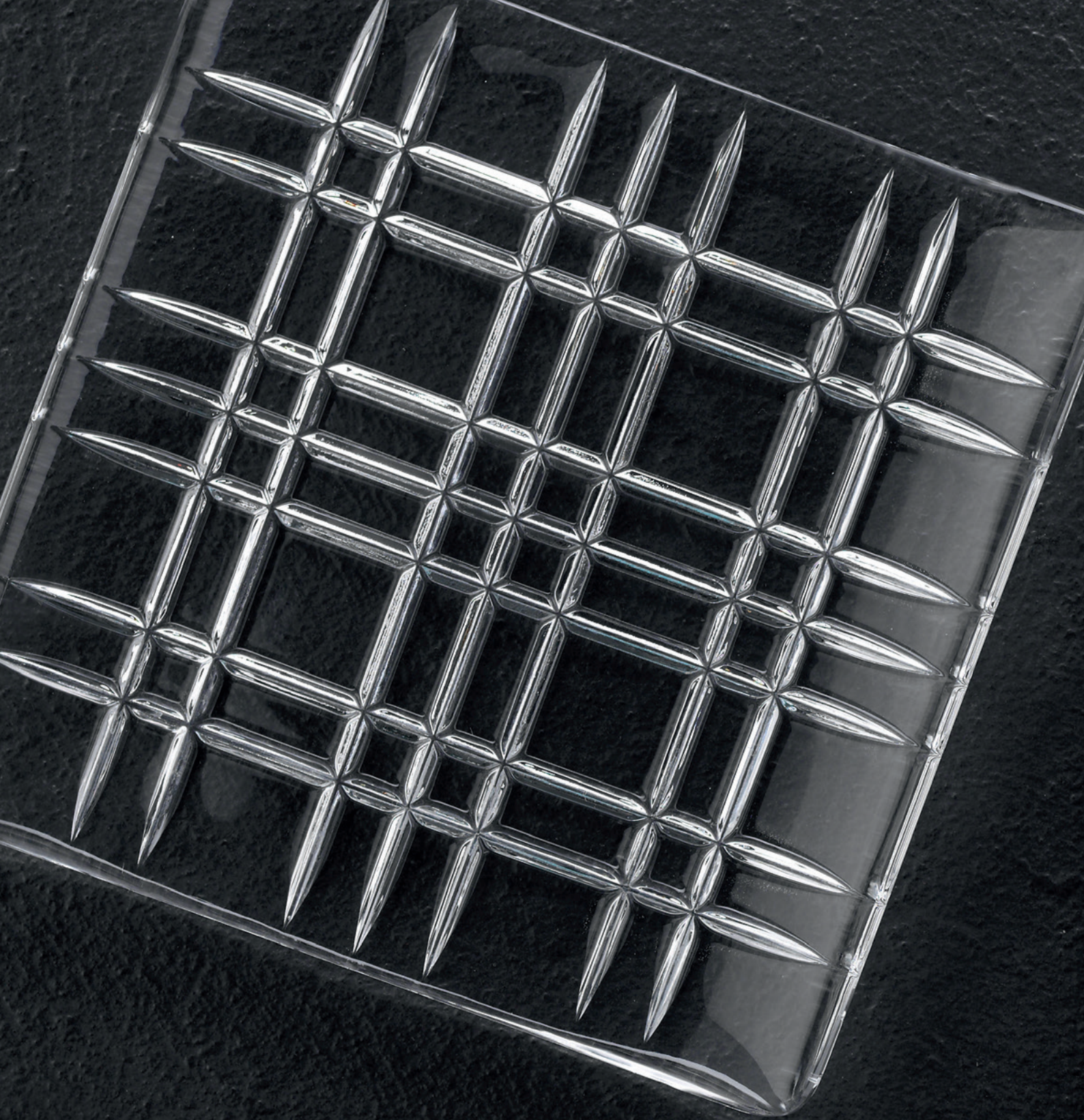
DISCONTINUED 2021 / AS LONG AS STOCK LASTS

TUMBLER

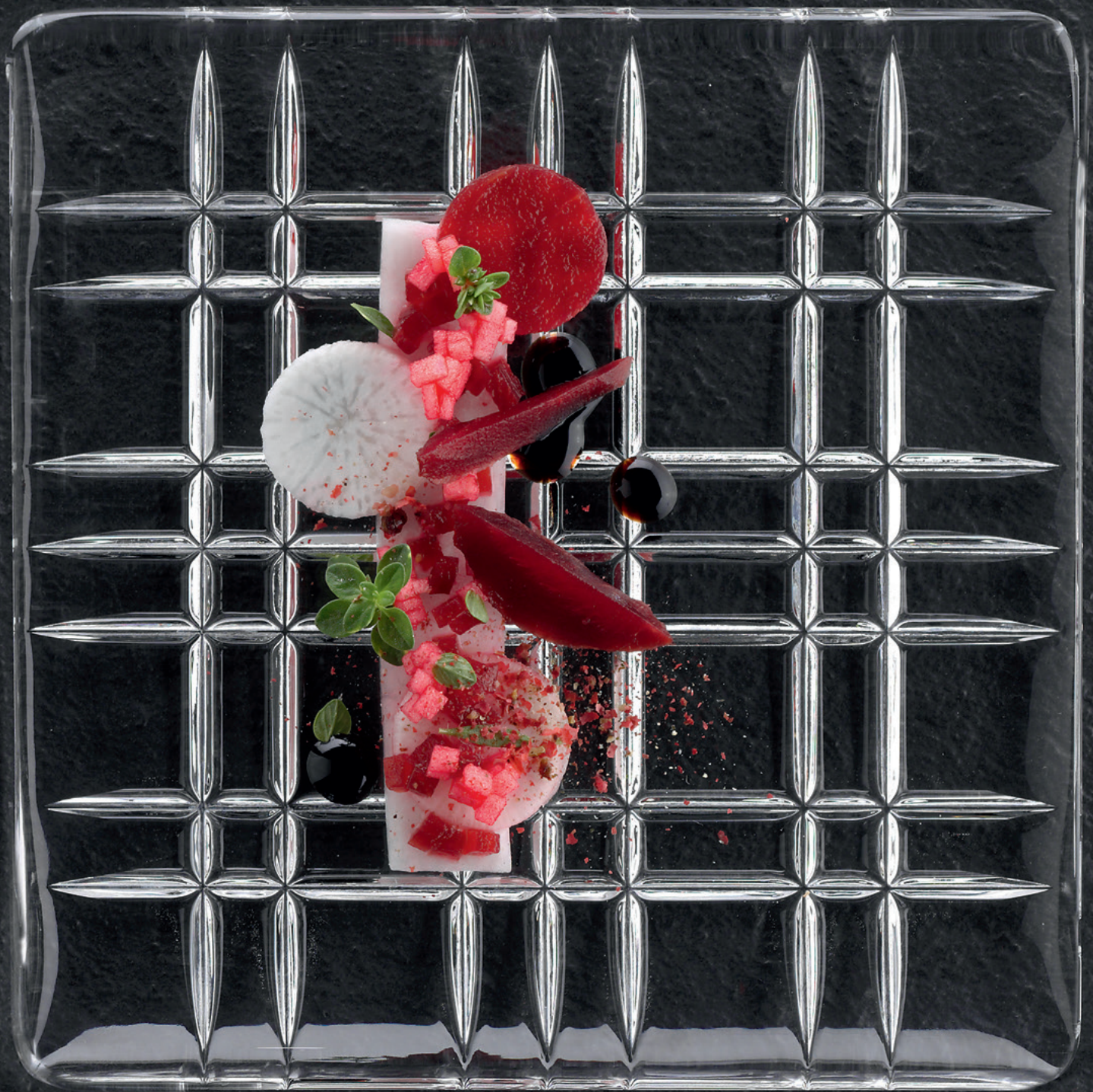
ITEM	102267 (636/342)		
	Height:	94 mm	3 5/7"
	Largest Ø:	88 mm	3 1/2"
	Capacity:	260 ml	9 1/6 oz
PACKAGING	Pieces/Bill unit:	1	
	Bill units/MP:	12	
BILL UNIT DIMENSIONS	Length:	-	-
	Width:	-	-
	Height:	-	-
	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	374 mm	14 5/7"
	Width:	280 mm	11"
	Height:	112 mm	4 2/5"
	Weight:	3815 gr.	8,42 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	1536	
	Bill units/Layer:	96	
	Layers/Pallet:	16	
	Pallet height:	194 cm	76 2/8"
EAN	 4 003762 277129		

MULTI-USAGES
&
STACKABLE

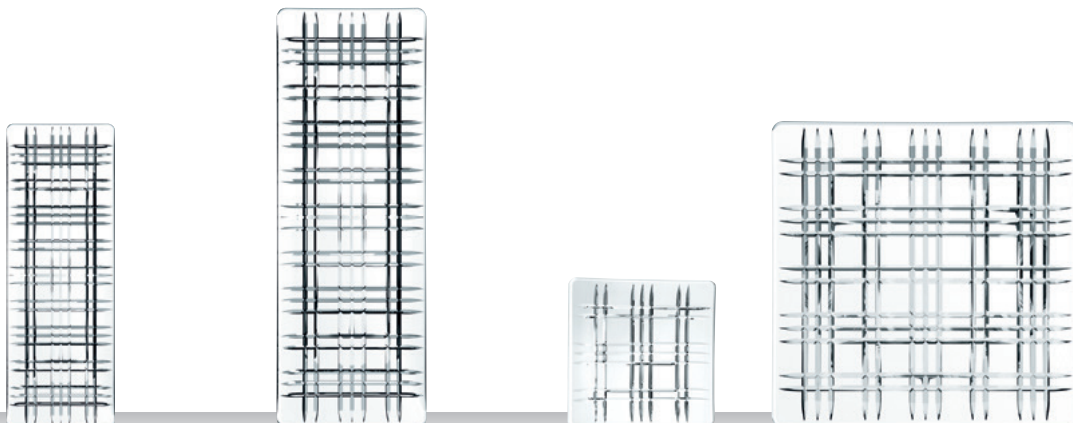




SQUARE



SQUARE







DISCONTINUED 2021 / AS LONG AS STOCK LASTS DISCONTINUED 2021 / AS LONG AS STOCK LASTS

PLATE RECTANGULAR 28 CM

PLATE RECTANGULAR 42 CM

SQUARE PLATTER 14 CM

SQAURE PLATTER 28 CM

ITEM	101108	(282/14/28cm)		101109	(282/14/42cm)		101931	(282/44/14 cm)		101107	(282/44/28cm)	
	Height:	23 mm	1"	Height:	24 mm	1"	Height:	16 mm	5/8"	Height:	23 mm	1"
	Length:	280 mm	11"	Length:	420 mm	16 1/2"	Length:	140 mm	5 1/2"	Length:	280 mm	11"
	Width:	140 mm	5 1/2"	Width:	150 mm	6"	Width:	140 mm	5 1/2"	Width:	280 mm	11"
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	6		Bill units/MP:	6		Bill units/MP:	12		Bill units/MP:	6	
BILL UNIT DIMENSIONS	Length:	-	-	Length:	-	-	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-	Weight:	-	-	Weight:	-	-
MASTER PACK DIMENSIONS	Length:	297 mm	11 2/3"	Length:	433 mm	17"	Length:	225 mm	8 6/7"	Length:	293 mm	11 1/2"
	Width:	176 mm	7"	Width:	154 mm	6"	Width:	166 mm	6 5/9"	Width:	147 mm	5 4/5"
	Height:	174 mm	6 6/7"	Height:	174 mm	6 6/7"	Height:	171 mm	6 5/7"	Height:	310 mm	12 1/5"
	Weight:	4753 gr.	10,49 lb	Weight:	8611 gr.	19,00 lb	Weight:	3594 gr.	7,93 lb	Weight:	8372 gr.	18,48 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	510		Bill units/Pallet:	288		Bill units/Pallet:	1152		Bill units/Pallet:	240	
	Bill units/Layer:	102		Bill units/Layer:	72		Bill units/Layer:	288		Bill units/Layer:	120	
	Layers/Pallet:	5		Layers/Pallet:	4		Layers/Pallet:	4		Layers/Pallet:	2	
	Pallet height:	102 cm	40 1/6"	Pallet height:	85 cm	33 1/2"	Pallet height:	85 cm	33 4/9"	Pallet height:	77 cm	30 1/3"
EAN												
	4 003762 274302			4 003762 274319			4 003762 276177			4 003762 274296		

SQUARE







PLATE RECTANGULAR
28 CM SMOKE

PLATE RECTANGULAR
42 CM SMOKE

SQUARE PLATTER
21 CM SET/2 SMOKE

SQUARE PLATTER
28 CM SMOKE

ITEM	101452 (282/14/28cm)	101453 (282/14/42cm)	101450 (282/44/21cm)	101451 (282/44/28cm)
	Height: 23 mm 1"	Height: 24 mm 1"	Height: 18 mm 5/7"	Height: 23 mm 1"
	Length: 280 mm 11"	Length: 420 mm 16 1/2"	Length: 210 mm 8 1/4"	Length: 280 mm 11"
	Width: 140 mm 5 1/2"	Width: 150 mm 6"	Width: 210 mm 8 1/4"	Width: 280 mm 11"
PACKAGING	Pieces/Bill unit: 1 Bill units/MP: 4	Pieces/Bill unit: 1 Bill units/MP: 2	Pieces/Bill unit: 2 Bill units/MP: 4	Pieces/Bill unit: 1 Bill units/MP: 4
BILL UNIT DIMENSIONS	Length: 151 mm 6" Width: 36 mm 1 3/7" Height: 295 mm 11 3/5" Weight: 929 gr. 2,05 lb	Length: 435 mm 17 1/8" Width: 161 mm 6 1/3" Height: 36 mm 1 3/7" Weight: 1523 gr. 3,36 lb	Length: 219 mm 8 5/8" Width: 35 mm 1 3/8" Height: 221 mm 8 5/7" Weight: 1533 gr. 3,38 lb	Length: 291 mm 11 1/2" Width: 33 mm 1 2/7" Height: 289 mm 11 3/8" Weight: 1669 gr. 3,68 lb
MASTER PACK DIMENSIONS	Length: 165 mm 6 1/2" Width: 165 mm 6 1/2" Height: 309 mm 12 1/6" Weight: 3846 gr. 8,49 lb	Length: 446 mm 17 5/9" Width: 176 mm 7" Height: 85 mm 3 1/3" Weight: 3186 gr. 7,03 lb	Length: 234 mm 9 1/5" Width: 231 mm 9" Height: 157 mm 6 1/6" Weight: 6290 gr. 13,89 lb	Length: 306 mm 12" Width: 159 mm 6 1/4" Height: 310 mm 12 1/5" Weight: 6832 gr. 15,08 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet: 340 Bill units/Layer: 68 Layers/Pallet: 5 Pallet height: 98 cm 38 4/7"	Bill units/Pallet: 216 Bill units/Layer: 18 Layers/Pallet: 12 Pallet height: 117 cm 46 1/9"	Bill units/Pallet: 300 Bill units/Layer: 60 Layers/Pallet: 5 Pallet height: 94 cm 37"	Bill units/Pallet: 204 Bill units/Layer: 68 Layers/Pallet: 3 Pallet height: 108 cm 42 1/2"
EAN	 4 003762 274968	 4 003762 274975	 4 003762 274937	 4 003762 274951






SQUARE



VOTIVE

VOTIVE SMOKE

VOTIVE RED

ITEM	101981 (282/203)			102079 (282/203)			102080 (282/203)		
	Height:	66 mm	2 3/5"	Height:	66 mm	2 3/5"	Height:	66 mm	2 3/5"
	Largest Ø:	71 mm	2 4/5"	Largest Ø:	71 mm	2 4/5"	Largest Ø:	71 mm	2 4/5"
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	20		Bill units/MP:	20		Bill units/MP:	20	
BILL UNIT DIMENSIONS	Length:	76 mm	3"	Length:	76 mm	3"	Length:	76 mm	3"
	Width:	76 mm	3"	Width:	76 mm	3"	Width:	76 mm	3"
	Height:	75 mm	3"	Height:	75 mm	3"	Height:	75 mm	3"
	Weight:	270 gr.	0,60 lb	Weight:	270 gr.	0,60 lb	Weight:	270 gr.	0,60 lb
MASTER PACK DIMENSIONS	Length:	391 mm	15 2/5"	Length:	391 mm	15 2/5"	Length:	391 mm	15 2/5"
	Width:	158 mm	6 2/9"	Width:	158 mm	6 2/9"	Width:	158 mm	6 2/9"
	Height:	174 mm	6 6/7"	Height:	174 mm	6 6/7"	Height:	174 mm	6 6/7"
	Weight:	5768 gr.	12,73 lb	Weight:	5768 gr.	12,73 lb	Weight:	5768 gr.	12,73 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	1440		Bill units/Pallet:	1440		Bill units/Pallet:	1440	
	Bill units/Layer:	240		Bill units/Layer:	240		Bill units/Layer:	240	
	Layers/Pallet:	6		Layers/Pallet:	6		Layers/Pallet:	6	
	Pallet height:	110 cm	43 5/7"	Pallet height:	110 cm	43 5/7"	Pallet height:	110 cm	43 5/7"
EAN	 4 003762 276474			 4 003762 276771			 4 003762 276788		

NACHTMANN SPA SQUARE



DISPENSER

DISPENSER XL

DIFFUSER
WITH 8 STICKS

ITEM	103677 (636/316/16,5cm)	103676 (636/316/21,5cm)	103675 (282/318)
	Height: 102 mm 4"	Height: 151 mm 6"	Height: 66 mm 2 3/5"
	Largest Ø: 82 mm 3 2/9"	Largest Ø: 77 mm 3"	Largest Ø: 71 mm 2 4/5"
	Capacity: 345 ml 12 1/6 oz	Capacity: 445 ml 15 2/3 oz	Capacity: 89 ml 3 1/7 oz
PACKAGING	Pieces/Bill unit: 1 Bill units/MP: 4	Pieces/Bill unit: 1 Bill units/MP: 4	Pieces/Bill unit: 1 Bill units/MP: 4
BILL UNIT DIMENSIONS	Length: 89 mm 3 1/2" Width: 89 mm 3 1/2" Height: 186 mm 7 1/3" Weight: 437 gr. 0,97 lb	Length: 86 mm 3 2/5" Width: 86 mm 3 2/5" Height: 238 mm 9 3/8" Weight: 588 gr. 1,30 lb	Length: 78 mm 3" Width: 78 mm 3" Height: 206 mm 8 1/9" Weight: 387 gr. 0,85 lb
MASTER PACK DIMENSIONS	Length: 187 mm 7 1/3" Width: 187 mm 7 1/3" Height: 202 mm 8" Weight: 1880 gr. 4,15 lb	Length: 181 mm 7 1/8" Width: 181 mm 7 1/8" Height: 254 mm 10" Weight: 2498 gr. 5,52 lb	Length: 165 mm 6 1/2" Width: 165 mm 6 1/2" Height: 222 mm 8 3/4" Weight: 1664 gr. 3,67 lb
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet: 768 Bill units/Layer: 96 Layers/Pallet: 8 Pallet height: 177 cm 69 2/3"	Bill units/Pallet: 576 Bill units/Layer: 96 Layers/Pallet: 6 Pallet height: 167 cm 65 3/4"	Bill units/Pallet: 784 Bill units/Layer: 112 Layers/Pallet: 7 Pallet height: 170 cm 67"
EAN			





PITCHER 0,125 L

PITCHER 0,25 L

PITCHER 0,50 L

PITCHER 0,75 L

ITEM	47921 (3888/0,125 l)		47923 (3888/0,25 l)		47925 (3888/0,50 l)		47926 (3888/0,75 l)	
	Height:	77 mm 3"	Height:	93 mm 3 2/3"	Height:	118 mm 4 2/3"	Height:	133 mm 5 1/4"
	Largest Ø:	58 mm 2 2/7"	Largest Ø:	69 mm 2 5/7"	Largest Ø:	88 mm 3 1/2"	Largest Ø:	101 mm 4"
	Capacity:	125 ml 4 2/5 oz	Capacity:	250 ml 8 4/5 oz	Capacity:	500 ml 17 2/3 oz	Capacity:	750 ml 26 1/2 oz
PACKAGING	Pieces/Bill unit:	1	Pieces/Bill unit:	1	Pieces/Bill unit:	1	Pieces/Bill unit:	1
	Bill units/MP:	6	Bill units/MP:	6	Bill units/MP:	6	Bill units/MP:	-
BILL UNIT DIMENSIONS	Length:	- -	Length:	- -	Length:	- -	Length:	134 mm 5 2/7"
	Width:	- -	Width:	- -	Width:	- -	Width:	134 mm 5 2/7"
	Height:	- -	Height:	- -	Height:	- -	Height:	148 mm 5 5/6"
	Weight:	- -	Weight:	- -	Weight:	- -	Weight:	697 gr. 1,54 lb
MASTER PACK DIMENSIONS	Length:	260 mm 10 1/4"	Length:	300 mm 11 4/5"	Length:	366 mm 14 2/5"	Length:	- -
	Width:	170 mm 6 2/3"	Width:	210 mm 8 1/4"	Width:	250 mm 9 5/6"	Width:	- -
	Height:	90 mm 3 1/2"	Height:	115 mm 4 1/2"	Height:	166 mm 6 1/2"	Height:	- -
	Weight:	957 gr. 2,11 lb	Weight:	1310 gr. 2,89 lb	Weight:	2684 gr. 5,93 lb	Weight:	- -
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	2280	Bill units/Pallet:	1260	Bill units/Pallet:	594	Bill units/Pallet:	520
	Bill units/Layer:	120	Bill units/Layer:	84	Bill units/Layer:	54	Bill units/Layer:	40
	Layers/Pallet:	19	Layers/Pallet:	15	Layers/Pallet:	11	Layers/Pallet:	13
	Pallet height:	186 cm 73 2/9"	Pallet height:	188 cm 74"	Pallet height:	198 cm 78"	Pallet height:	207 cm 81 1/2"
EAN								



PITCHER 1 L

PITCHER 1,5 L

CARAFE 3/4 L

DECANTER 3/4 L

ITEM	47928 (3888/1,0 l)			47930 (3888/1,5 l)			54880 (2884/0,75 l)			59518 (2893/0,75 l)		
	Height:	149 mm	5 6/7"	Height:	169 mm	6 2/3"	Height:	275 mm	10 5/6"	Height:	230 mm	9"
	Largest Ø:	111 mm	4 3/8"	Largest Ø:	150 mm	6"	Largest Ø:	261 mm	10 2/7"	Largest Ø:	200 mm	7 7/8"
	Capacity:	1000 ml	35 2/7 oz	Capacity:	1500 ml	53 oz	Capacity:	750 ml	26 1/2 oz	Capacity:	750 ml	26 1/2 oz
PACKAGING	Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1		Pieces/Bill unit:	1	
	Bill units/MP:	-		Bill units/MP:	-		Bill units/MP:	-		Bill units/MP:	-	
BILL UNIT DIMENSIONS	Length:	150 mm	6"	Length:	165 mm	6 1/2"	Length:	260 mm	10 1/4"	Length:	204 mm	8"
	Width:	150 mm	6"	Width:	165 mm	6 1/2"	Width:	260 mm	10 1/4"	Width:	204 mm	8"
	Height:	168 mm	6 3/5"	Height:	180 mm	7"	Height:	288 mm	11 1/3"	Height:	242 mm	9 1/2"
	Weight:	767 gr.	1,69 lb	Weight:	1094 gr.	2,42 lb	Weight:	1340 gr.	2,96 lb	Weight:	790 gr.	1,74 lb
MASTER PACK DIMENSIONS	Length:	-	-	Length:	-	-	Length:	-	-	Length:	-	-
	Width:	-	-	Width:	-	-	Width:	-	-	Width:	-	-
	Height:	-	-	Height:	-	-	Height:	-	-	Height:	-	-
	Weight:	-	-	Weight:	-	-	Weight:	-	-	Weight:	-	-
EURO PALLET L 80 cm x W 120 cm	Bill units/Pallet:	400		Bill units/Pallet:	252		Bill units/Pallet:	72		Bill units/Pallet:	105	
	Bill units/Layer:	40		Bill units/Layer:	28		Bill units/Layer:	8		Bill units/Layer:	15	
	Layers/Pallet:	10		Layers/Pallet:	9		Layers/Pallet:	9		Layers/Pallet:	7	
	Pallet height:	183 cm	72"	Pallet height:	179 cm	70 1/2"	Pallet height:	188 cm	74"	Pallet height:	185 cm	72 5/6"
EAN												

CARE AND USE

IMPORTANT HINTS FOR GLASS USE

All around the world renowned restaurants use Nachtmann glasses and crystal ware for the setting table. In order to guarantee maximum

pleasure when tasting wine, it is important to consider the following professional hints, which we hope you will find of interest.

FOR A PERFECT RESULT



1. Wash under warm water, detergent is not necessary



2. Place on linen to dry for the time being



3. For extra shine, steam over boiling water



4. To polish use 2 microfibre polishing cloths



5. Hold glass by base and polish



6. Use left hand to cradle the bowl and polish with your right hand



7. **NEVER** twist the base and bowl



8. Perfect result

BEVERAGES AND GLASSES

Rules when handling connoisseur glasses:

1. Filling the glass

Fill the glass only to the widest diameter of its bowl. This will ensure maximum development of the wine's bouquet, and also provide the most elegant table setting.

2. Holding the glass

The appropriately filled glass should always be held by the stem rather than the bowl, as heat from the hand could raise the wine's temperature above its optimum and negatively influence the bouquet of the wine.

3. Swirling the glass

Carefully swirling the glass allows oxygen into the wine by increasing its surface area and helps release the wine's rich, mature aroma.

4. Why and how to decant wines

To decant wine means to transfer it from its bottle to a decanter or carafe before drinking. During storage or aging, wine can develop a solid deposit or sediment at the bottom of

the bottle. Decanting is an easy means of separating the sediment from the wine. Decanting also helps the wine breathe, as the greater surface diameter of the decanter lets more oxygen reach the wine than the bottle's does. Red wines should be decanted well before serving and allowed to rest at room temperature for up to one hour to allow the wine to fully develop its bouquet.

5. Wine temperature

Before decanting and/or serving wine, please store it at appropriate temperature (red wines at 59-63 degrees F, 15°-17° C, white wines at 50-54 degrees F, 10°-12° C).

The proper serving temperature enhances the quality of the wine by allowing it to fully develop its characteristic aromas and flavors.

6. Washing the glass

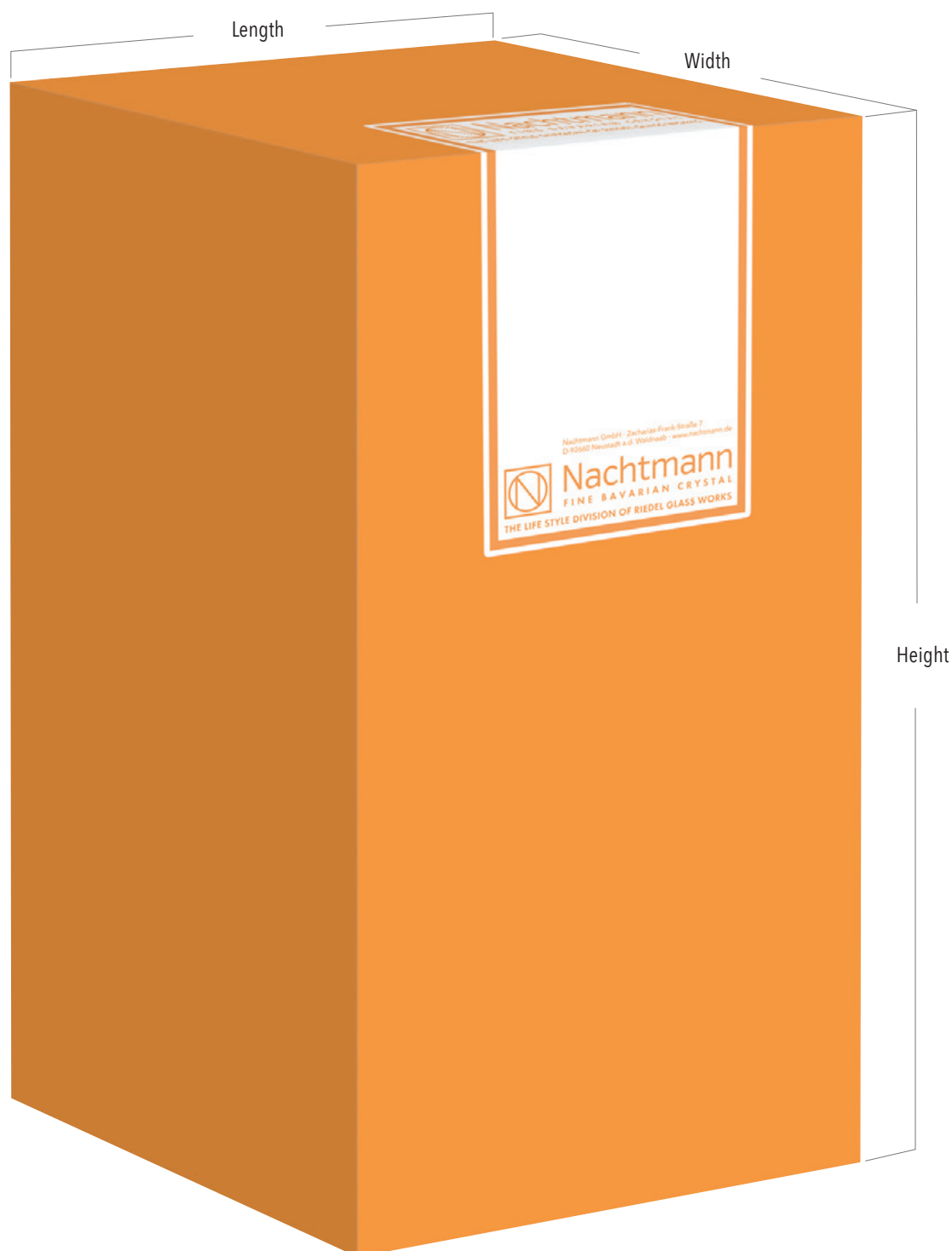
Glasses should always be washed carefully, preferably by hand. Nachtmann glasses are 100% dishwasher safe, but they are best cared for by avoiding harsh detergents and choosing a cool, short dishwashing cycle. To avoid detergent residue, rinse glasses thoroughly in clean water. When drying the bowl of the glass, avoid holding the glass by its stem or base as this can, in extreme cases, cause the stem to break at its narrowest point.



SIZE CHART - PACKAGING

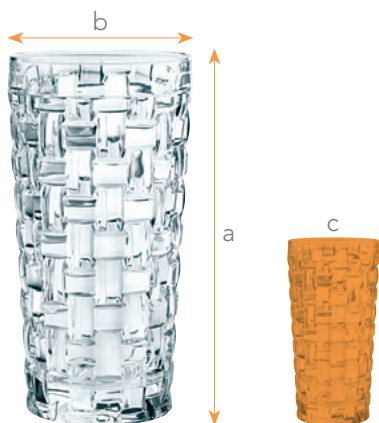
All items are packed in orange, white or brown standard cartons.

SAMPLE STANDARD CARTON



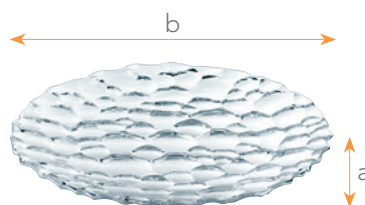
mm = millimeter 1 ounces = 28,350 ml
 ml = milliliter 1 inch = 2,54 cm
 gr. = gramm 1 kg = 2,205 lb
 " = inch
 oz = ounces

SIZE CHART - GLASSWARE



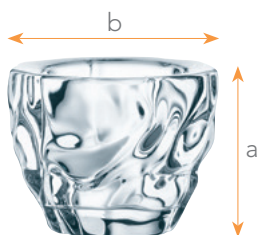
TUMBLERS

a - Height
 b - Largest Ø
 c - Capacity



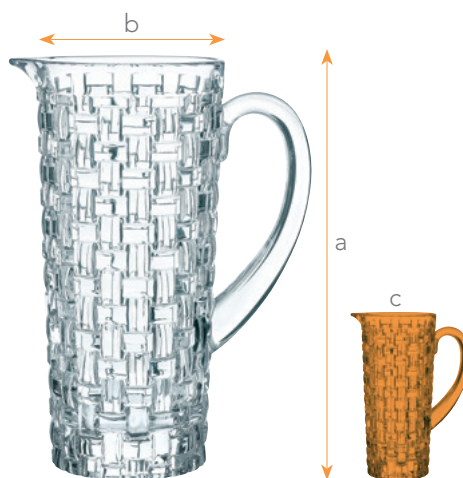
PLATES

a - Height
 b - Largest Ø



VOTIVES

a - Height
 b - Largest Ø



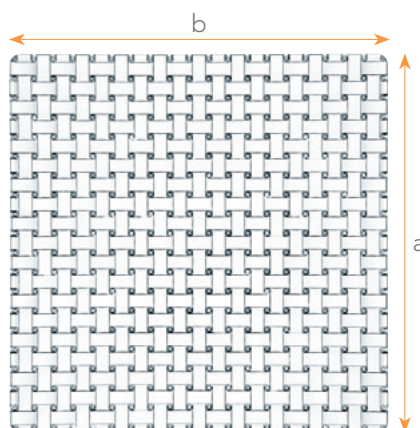
PITCHER

a - Height
 b - Largest Ø
 c - Capacity



BOWLS, PLATES

a - Height
 b - Largest Ø



PLATES

a - Height
 b - Length
 c - Width

GENERAL CONDITIONS OF SALE

LAST UPDATED JANUARY 2021, PAGE 1/2

BAYERISCHE GLASWERKE GMBH,

ZACHARIAS-FRANK-STR. 7, 92660 NEUSTADT/WN, GERMANY

1. Scope of Application.

All provisions of goods and services by Bayerische Glaswerke GmbH ("BGW") to or for the benefit of each customer (the "Customer") of BGW shall be subject to the following General Terms and Conditions of Sale (the "T&C"), unless otherwise expressly agreed upon in writing and duly signed by BGW in order to be legally effective. Any and all terms and conditions of Customer, whether memorialized via written statement, purchase order, or otherwise, shall not be binding upon BGW unless such terms and conditions are duly acknowledged and expressly agreed to in writing signed by BGW. By ordering products sold by BGW (the "Products"), Customer will be deemed to have acknowledged and agreed to, and further be bound by the T&C, regardless of whether Customer signs or otherwise acknowledges its agreement to be bound by the T&C in writing or otherwise. For the avoidance of doubt, the acceptance of orders or performance of services by BGW may not be regarded as the grant of any entitlement to future fulfillment of orders or provision of services by BGW, and nothing in the T&C shall be construed as creating a relationship of exclusivity between Customer and BGW.

2. Orders.

2.1. All orders by Customer (the "Orders", or each an "Order") shall become legally effective and binding on Customer upon written acceptance by BGW of each such Order (an "Order Confirmation") or, in the absence of such Order Confirmation, by delivery of the Products comprising such Order to Customer. Customer is entitled to modify any Order at any time before BGW's delivery to Customer of the Order Confirmation for such Order, but under no circumstances shall Customer be permitted to modify any Order more than five (5) calendar days after placing such Order.

2.2. Once an Order is confirmed by BGW or delivered to Customer, such Order may not be cancelled by Customer except with the prior consent in writing of BGW, in which case Customer shall indemnify BGW against all losses (including indirect and consequential losses) under or in connection with such cancellation.

2.3. BGW reserves the right to (i) reject any Order at any time without giving any reasons, (ii) accept Orders only with respect to amounts that from experience correspond to usual quantities ordered by companies of a comparable size/type like Customer and/or to (iii) terminate any framework agreement possibly existing at any time with immediate effect without giving any reasons.

2.4. Customer shall comply on all its Orders with all guidelines communicated by BGW regarding minimum Order values and minimum Product Orders, including those set out in the T&C.

2.5. Special Orders: Orders for any Products not featured in the applicable price books ("Special Orders") require a 50% prepayment. Special Orders can be combined with any other orders to meet order minimums. Quantities of Special Orders to be ordered in full master packs only. No returns or cancellations on Special Orders are permitted.

2.6. Value Packs: Any preferential conditions on which Customers may purchase packs containing free Products ("Value Packs") must - to the extent legally permissible - be passed on to the end-consumer in at least the same amount. Customer may not unpack Value Packs and may not sell any merchandise included in Value Packs individually.

2.7. Limited Editions: BGW reserves the right to offer Products marked as "Limited Edition" in a certain amount and for a certain time period and under certain allocation criteria to Customer.

2.8. Glassware marked as "On-Premise Glass Collection/ Glassware" is reserved for the hospitality industry only and is not intended for resale, the retail trade and/or for end-consumers.

2.9. Customer acknowledges that the packaging and labelling of the Products as designed and implemented by BGW is critical to maintain the brand recognition and image of the respective brands. Without the prior written consent of BGW, Customer shall not modify or remove or otherwise make illegible or unreadable any packaging, labelling, markings, or other items, such as promotional materials or instructions, affixed to the Products themselves or their packaging or accompanying the Products as shipped to Customer. The Products shall not be unpacked from their original packaging as shipped to Customer or be repacked by Customer but shall be sold by Customer in its original packaging, unless first expressly authorized by BGW in writing. In the event that BGW duly grants Customer the right to repack or unpack Products (collectively, "Authorized Packaging Changes"), Customer shall ensure that such Products and the packaging used by Customer (the "Customer Packaging") comply with all applicable laws, rules, and regulations, including but not limited to those laws, rules, and regulations that concern such Products' and Customer Packagings' labelling, marketing, storage, distribution, and sale, and Customer shall indemnify, defend, and hold harmless BGW for any violations or alleged violations thereof.

BGW and its affiliates shall not be responsible for any damage or loss resulting from Authorized Packaging Changes to Products, including but not limited to any damage or loss arising out of their labelling, marketing, storage, distribution, and/or sale.

In the event that Customer elects to purchase BGW's Product comprising two wine glasses within packaging permitting Customer's inclusion of one bottle of wine (the "2 Glasses 1

Bottle Product"), Customer shall ensure that the 2 Glasses 1 Bottle Product complies with all applicable laws, rules, and regulations, including but not limited to those laws, rules, and regulations that concern such the 2 Glasses 1 Bottle Product's labelling, marketing, storage, distribution, and sale, and Customer shall indemnify, defend, and hold harmless BGW for any violations or alleged violations thereof.

2.10. BGW does not provide Customers with any kind of marketing support, unless decided by BGW in its sole discretion on an individual basis case-by-case. In the event that BGW elects to grant any kind of marketing support to Customer, under no circumstances shall BGW be obligated to complete or otherwise continue such marketing support or provide any future marketing support. Under no circumstances shall Customer be entitled to reimbursement for investments, promotional events, or promotional material of any kind whatsoever regarding the Brands (as defined in Clause 3.2.), irrespectively if Customer purchased such material from BGW or from a third party.

3. Customer Obligations.

Customer hereby agrees to at all times observe and abide by the obligations (the "Customer Obligations") as outlined in this Clause 3 of the T&C.

3.1. Retail Customers may sell retail Products received from BGW to enduser consumers. Active sales to any resellers of whatever kind in territories, which BGW has exclusively reserved for itself or for third party dealers, are prohibited. BGW will inform Customer respectively. Passive sales are exempted from the above restriction. Provisions in the selective distribution network remain unaffected by this Clause 3.1.

3.2. Customer acknowledges its obligation to maintain and to promote the extremely high standard of the Products reputation as comprising some of the world's finest glassware, the goodwill symbolized by the "Spiegelau" and "Nachtmann" and "Riedel" brands (the "Brands"), and the associated trademarks (the "Trademarks") and trade dress and Products, and to further refrain from any conduct that could be viewed as having a negative impact on the image of the Products, the Brands, the Trademarks, BGW, its parents, subsidiaries, and affiliates.

3.3. Customer will conduct its activities strictly in accordance with the T&C and all applicable laws and regulations.

4. Delivery and Passing of Risk.

4.1. Unless otherwise agreed in writing, all deliveries will be effected EX WORKS ("EXW", Incoterms 2010) at the relevant warehouse as specified by BGW. If the warehouse was not specified by BGW, the relevant warehouse is located in Kobenausserwaldstraße 25, A-5212 Schneegattern, Austria.

4.2. If so requested by Customer and agreed in writing by BGW, Products can be shipped to a different destination. Save where otherwise agreed, BGW is entitled to determine the kind of shipment (in particular forwarding agency, shipment route, packaging). Products will be shipped at Customer's sole expense and risk.

4.3. If Products are shipped to a different destination upon Customer's request, the risk shall pass to Customer on the Products' surrender to the person designated to carry out shipment. Customer shall assume all risk to Products during transportation thereof, BGW shall not be obligated to replace or credit Customer for Products that are stolen, lost, broken, damaged, or otherwise altered during or as a result of their transportation, and Customer shall be solely responsible for filing any and all claims for loss or damage with the responsible entity or entities.

4.4. BGW shall insure the Products only if specifically, so instructed by Customer in writing and on behalf of Customer's account and expense.

4.5. If Products are delivered on Euro pallets, Customer shall ensure the documentation required to clear Euro pallets through pallet accounts and to submit such documentation to BGW on request.

4.6. Deliveries will be made by BGW according to its operational capabilities. The communicated lead-times of Products are for information purposes only and the communicated delivery times are not binding; delivery times for Special Orders and Limited Editions will be communicated to Customer on a case-by-case basis and are not binding. Any claims for damages due to non-performance or delayed performance are excluded, and Customer waives any and all claims against BGW, its parents, subsidiaries, or affiliates for damages and other liabilities arising from or due to BGW's actual or alleged non-performance or delayed performance.

4.7. BGW will perform subject to unforeseeable events or events independent of the intention of the parties, e.g. all events of force majeure, including, by way of example and not of limitation, all events of epidemics, pandemics, war, terrorist actions, interventions, orders and prohibitions of official authorities, delays in transport and customs clearance, transport damage, inclement weather, lack of energy, labour conflicts as well as delays in delivery on part of BGW's suppliers for any reasons (each of these events, a "Force Majeure Event").

In case of a Force Majeure Event, the performance obligations of BGW under the T&C or any contract shall be suspended without any liability of BGW. In addition, in such Force Majeure Events, delivery times shall be prolonged accordingly. Delivery times

will also be prolonged where any Force Majeure Event occurs at BGW's suppliers. The agreed payment terms are not changed thereby.

4.8. Retail Products are shipped in brown master packs (order units). The master pack is to protect the retail Products only and is not designed to be used as shippable outer carton and may not be used as such. Any other use of the master pack, in particular its use for shipping, is the sole responsibility and risk of Customer.

4.9. Customized packaging is subject to a separate Packaging Agreement.

4.10. Regarding Special Orders, BGW reserves the right to supply the quantity deviations of +/- 5% of the quantity ordered (the "Permitted Deviation"), which is customary within the industry. Provided that BGW's fulfilment of any Special Order is within the Permitted Deviation, the quantity actually delivered shall be paid by Customer in full.

4.11. If Products are to be picked up by Customer at a BGW warehouse, Customer shall pick up the Products comprising such Order within ten (10) business days after having receipt of notice from BGW that Products comprising such Order have been made available for Customer's pick up. If Customer fails to pick up such Products within this ten (10) day window, BGW is entitled to charge warehousing fees.

5. Partial Delivery.

In case where an ordered Product is out of stock, BGW will automatically place the Product on back order, and send the stock as soon as it becomes available. Deliveries by instalments (i.e. partial deliveries) shall be permitted and may be invoiced. If BGW delivers any of the Products by instalments, and any one of those instalments contains defective Products for any reason as defined in Clause 9, this shall not entitle Customer to the repudiation of the overall contract of sale entered into under the T&C.

6. Purchase for Export.

If Customer purchases Products for export, Customer shall assume sole responsibility for proper customs clearance. Customer shall provide proof, in appropriate form, of customs clearance upon BGW's request.

7. Prices.

7.1. Unless otherwise agreed in writing, all prices are stated net per sales unit, EXW BGW (INCOTERMS 2010) excluding the packaging for shipment. BGW issues its invoices in Euros or - at BGW's sole discretion - in another currency depending on the Customer delivery address, with the prices applicable at the time of delivery being legally effective. Prices are exclusive of statutory VAT and other taxes, fees or duties. If VAT is payable, it will be stated separately in BGW's invoice.

In the absence of a specific agreement, packaging for shipment will be chosen by BGW in its sole discretion. Customer will be invoiced for cases, collico containers, boxes, etc. The packaging for shipment will be charged at cost price. Where VAT is payable for the provision of packaging for shipment, it will be stated separately in BGW's invoice.

7.2. If Products are shipped to Customer at Customer's request, Customer will also be invoiced for the shipment costs (Clauses 4.2. and 4.3.).

8. Intellectual Property Rights.

8.1. BGW or BGW's licensors hold any and all rights, titles, goodwill, and interest of any nature whatsoever, including but not limited to any and all intellectual property rights, in particular copyrights, trademarks, trade secrets, patent rights and/or design rights, relating to the Products, the Product designs, the glassware samples and the glassware sample designs, including, but not limited to, the respective drawings, tools and moulds.

8.2. Any tools, moulds, and drawings provided to a Customer remain the sole property of BGW, including but not limited to any and all intellectual property, even if Customer bears the costs of their acquisition in part or in full, and will not be handed over at the end of any kind of cooperation.

8.3. Customer is entitled to use the Brands and/or the Trademarks affixed to the Products or their packaging in its unchanged and originally packed form, in order to identify the Products. By doing so, Customer does not acquire any rights or licenses to the Brands or the Trademarks, or any other proprietary material of BGW or its licensors. Customer undertakes to refrain from any other use.

8.4. Any use of the Brands, the Trademarks, or of any other intellectual property of BGW or of BGW's licensors, as well as photos or videos thereof, in publications, electronic (internet) advertising, social media pages, or printed matter is only permitted upon prior written authorization of BGW. In addition, Customer undertakes not to use any signs that are likely to be confused with those of BGW or of BGW's licensors, or with "Spiegelau" or "Nachtmann" or "Riedel" or similar signs or to have them protected in whatever form, in any jurisdiction.

8.5. Any and all materials and related documentation BGW provides to Customer hereunder or through any contract together with any and all intellectual property rights, including but not limited to the Brands, the Trademarks, or any other proprietary material of BGW and its licensors as well as all goodwill and copyright, in and arising from the Brands and the Products, vested therein or related thereto, remain the sole and exclusive property of BGW or BGW's licensors. Documents such as catalogues, brochures, illustrations, photos, videos, and the like as well as samples

GENERAL CONDITIONS OF SALE

LAST UPDATED JANUARY 2021, PAGE 2/2

BAYERISCHE GLASWERKE GMBH,
ZACHARIAS-FRANK-STR. 7, 92660 NEUSTADT/WN, GERMANY

and designs remain at all times the intellectual property of BGW or BGW's licensors, protected by the relevant statutory provisions regarding reproduction, imitation, competition, etc. Customer undertakes not to make such material and documents available to third parties, either in whole or in part, without the prior written authorization of BGW or to use them for any purpose apart from the purpose for which they were handed over to Customer.

In case an authorization is granted that allows Customer to make such material and documents available to third parties, Customer shall be obliged to impose all obligations arising out of the T&Cs upon such third party. Customer remains liable to BGW for any acts or omissions of such third party, and Customer shall hold BGW harmless from any and all claims and expenses (including reasonable attorney's fees) arising out of or related to any such acts or omissions. If no Order is placed, Customer must return all material and documents.

8.6. Any use of the Brands, the Trademarks or of any other intellectual property of BGW or of BGW's licensors on social media platforms such as Facebook, Twitter, Instagram etc. or any setting up of a "SPIEGELAU" or "NACHTMANN" or a "RIEDEL" account on such social media platforms shall only be permitted upon prior written consent of BGW.

9. Defects.

9.1. As regards inspection and notification requirements, Sec. 377 of the German Commercial Code (Handelsgesetzbuch – HGB) shall apply, provided that obvious defects shall be notified within **ten (10) working days** of receipt of Products and in any event prior to their use or re-sale. Latent defects shall be notified without undue delay after discovery.

9.2. Any defects or non-compliances with the contract shall be notified to BGW in writing, including a detailed description and photos of the defects or the non-compliances; otherwise, the Products will be deemed to have been accepted. Defects caused as result of a Force Majeure Event shall be excluded from BGW's warranty.

9.3. "Nachtman" and "Spiegelau" and "Riedel" glasses sold by BGW are dishwasher-proof according to DIN EN 12875-1:2005. For glass clouding a warranty of two (2) years as of the respective production date (bottom stamp) is granted. No warranty is provided for mechanical damages to the surface.

9.4. Customer acknowledges that minor deviations may occur between Products from the same series for technical reasons and because of the materials used in the course of the production of glass products, in particular with respect to size, weight, ovality, or the vertical axis according to the relevant technical drawings, which cannot be influenced by BGW. Such deviations between Products, in particular compared to earlier deliveries of the same Product, therefore do not constitute a defect.

9.5. Regarding Special Orders, BGW reserves the right to supply the quantity deviations of +/- 5% of the quantity ordered (the "Permitted Deviation"), which is customary within the industry. Provided that BGW's fulfillment of any Special Order is within the Permitted Deviation, the quantity actually delivered shall be paid by Customer in full.

9.6. In the event of justified complaints, BGW will either make substitute delivery or issue a credit note. If BGW makes a substitute delivery, Customer shall grant BGW the time and opportunity required to complete the substitute delivery and shall return the defective Products at Customer's cost and risk to BGW. Any and all other warranty claims of Customer are excluded.

9.7. If BGW makes a substitute delivery, BGW will bear the expenses regarding the inspection and the substitute delivery, including the costs for transport, labour and materials, provided that a defect actually exists. If Customer's demand for remedy of a defect proves to be unjustified, BGW may demand from Customer a refund of expenses caused thereby.

9.8. The rights relating to defects do not apply in case a defect arises because Customer fails to observe BGW's or a BGW manufacturer's Product instructions or recommendations, in particular instructions for processing or use of the Product or the Product packaging or generally accepted Product use practices.

10. Limitations of Liability.

10.1. Where liability for damages is subject to fault, BGW's liability for damages – irrespective of the legal grounds – shall in each case be limited in accordance with this Clause 10.

10.2. BGW shall not be liable if and to the extent that Product instructions or recommendations, in particular instructions for processing or use of the Product or the Product packaging or generally accepted Product use practices are not observed by Customer, unless Customer furnishes proof that the damage would have occurred even if the Product instructions and recommendations had been observed. Further, BGW shall not be liable for any damage or loss resulting from the purchase, handling, storage, packing, labelling, distribution, promotion, use or sale of the Products by Customer.

10.3. BGW shall only be liable for damage to the extent that the damage was caused by BGW by gross negligence or wilful intent. Liability of BGW for slight negligence is excluded, except:

- a) without limitation for damages resulting from injury to life, body and/or health; or
- b) for damages arising from a violation of a material contractual duty, or from a violation of a duty, which is vital for the proper performance of the contract and on which Customers may usually rely.

In such cases, however, BGW's liability shall be limited to the foreseeable and typical damage.

10.4. In all other respects, BGW's liability is excluded and shall in no event include incidental or consequential damages of any kind.

10.5. BGW's statutory liability under the mandatory provisions of the German Product Liability Act (Produkthaftungsgesetz) shall not be limited by the T&C.

10.6. Decorations of any kind not been made or commissioned by BGW, such as engravings, silk-screenings etc., are the sole responsibility and risk of Customer. BGW will not be responsible and shall be excluded from any warranty whatsoever, especially but not limited to that heavy metals or other dangerous materials are applied, or if the material used is not water-resistant or dishwasher-proof. Customer shall indemnify and hold BGW harmless from any and all claims, suits, losses, damages, demands, injuries and expenses (including reasonable attorney's fees) arising out of or related to any claims made against BGW based on any decorations (such as engraving, silk-screening, etc.) made to the Products by Customer.

11. Product Returns.

Unless due to their defectiveness Products are returned in accordance with Clause 9, all returns are subject to BGW's express prior written approval, whereby Special Orders, Limited Editions, Products that have Authorized Packaging Changes, 2 Glasses 1 Bottle Products or Products that are engraved, decorated or personalized in any other way may be excluded thereof and cannot be returned. Returned Products must be part of the current collections of BGW and in unused, resalable condition, packed in the original undamaged boxes and in the original sealed master packs. Returns must be shipped within thirty (30) days after having received BGW's written prior approval and shall be delivered to BGW's warehouse Schneegatten, Austria, freight, risk and costs at Customer's expense and responsibility. For Products returned in accordance with these provisions and such Products not being defective under Clause 9, the EXW Bayerische Glaswerke Product net price valid at the date of the purchase will be credited minus a 15% restocking and handling fee. Any returns not in conformity with the foregoing may be refused by BGW.

12. Reservation of Title.

12.1. BGW reserves title to the Products and samples delivered ("Reserved Goods") until full settlement of all BGW's present and future receivables and claims under the purchase contract and a current business relationship (including any balance claims from current account). Customer is obliged to treat the Reserved Goods with care. Customer is obliged to properly store the Reserved Goods and to insure the Reserved Goods at Customer's expense to cover theft, flood, fire, water, transport and other damage.

12.2. Customer may sell Reserved Goods in the ordinary course of business, provided that Customer is not in default of payment. Customer may not, in particular, transfer or pledge the Reserved Goods by way of security.

12.3. Customer is entitled to remodel or process the Reserved Goods in the ordinary course of business. Remodelling or processing will always be on BGW's behalf. If the Reserved Goods are processed with other items, which are not BGW's property, BGW acquires joint ownership in the new product in the proportion of the invoice values of the Reserved Goods (invoice amount with VAT) and the other items processed at the time of processing.

12.4. Customer hereby assigns to BGW its claims against its own customers resulting from the sale of the Reserved Goods as well as such claims with regard to the Reserved Goods, which may arise against its own customers or third parties for other legal grounds, including any and all balance claims from current account. BGW hereby accepts the assignment. Where BGW has only acquired joint ownership in a new product under Clause 12.3., Customer is required to assign such claim only in part, namely in the proportion of the value of the Reserved Goods to the value of the new product.

12.5. Customer is in addition authorized to collect the claim assigned to BGW. However, BGW shall not assert the claim itself or revoke the authorization to collect as long as Customer properly meets its payment obligations. Customer may not assign the claim to have it collected by means of factoring, either, unless Customer imposes an irrevocable obligation upon the factor to effect the payment of consideration directly to BGW for as long as BGW has claims existing against Customer.

12.6. Customer is obliged to notify BGW of any third-party access to Reserved Goods without undue delay, and to support BGW in enforcing BGW's property rights. If BGW so requests, Customer shall disclose to BGW the claims assigned and their debtors and inform the debtor of the assignment. Customer shall at its expense provide BGW with all necessary information in this context and supply the relevant documents.

12.7. If Customer breaches the contract – in particular if Customer is in default with any payment – BGW is entitled to withdraw the Reserved Goods after fixing a reasonable period for Customer to perform. The transport costs arising for such withdrawal shall be borne by Customer. If BGW withdraws Reserved Goods, such withdrawal shall constitute a rescission from the contract. BGW has the right to exploit any Reserved Goods withdrawn. The proceeds from such exploitation will be set off against any amounts, which Customer owes to BGW, after deduction of a reasonable

amount for the costs of such exploitation.

12.8. If the value of the claims assigned or another security exceeds BGW's claims to be secured by more than 10% in total, the security will be released to that extent.

13. Terms of Payment.

13.1. The payment and delivery terms applicable to Customer are set forth separately in BGW's applicable Price Books applicable to Customer, which are hereby expressly incorporated into and form an integral part of these T&C.

13.2. Where no special payment terms apply for certain delivery regions or Customers pursuant to the applicable Price Books, as amended from time to time, BGW's invoices are payable as follows:

- (a) within ten (10) calendar days of the date of the invoice, less discount of 2%; or
- (b) in case of payment by means of direct debit less discount of 3%;
- (c) within thirty (30) calendar days of the date of the invoice, without any deduction.

However, eventually granted discount deductions are only admissible if any and all invoices due have been fully settled by Customer.

Whether payment has been received within the periods indicated above, depends on the date of receipt of such payment on BGW's account.

13.3. Each delivery by instalment shall be deemed an independent transaction for billing and payment purposes.

13.4. In case of payment in any freely convertible currency other than the invoicing currency, Customer shall bear the exchange rate risk, unless otherwise agreed or evident from the Price Books, as amended from time to time. Any bank charges shall be borne by Customer.

13.5. Any claims, counterclaims or claims for compensation of Customer shall not entitle Customer to any extension of the period stipulated for payment. BGW reserves the right to change its payment and delivery terms or suspend fulfillment of any agreement with Customer, if this appears necessary due to Customer's financial situation or payment history.

13.6. From the date of default, default interest of 9% points above the base interest rate of the German Central Bank per annum will be charged.

13.7. If Customer is in default with regard to any payment for more than sixty (60) days, any further delivery to Customer, including deliveries based on new Orders accepted in the meantime, may be suspended by BGW until full settlement of the outstanding amounts.

13.8. In addition, if Customer is in default with regard to any payment for more than sixty (60) days, all outstanding accounts receivable, also under bills of exchange, will become due for payment immediately irrespective of their due date. BGW shall furthermore be entitled to rescind all current contracts and/or confirmed Orders and/or request damages in lieu of performance, to stop deliveries and/or to make them subject to the provision of security and/or to effect delivery only against cash on delivery. The same applies (i) if Customer's company is sold in whole or in part or (ii) if the legal form of Customer's company is changed, (iii) if Customer's financial situation materially changes or deteriorates or (iv) if BGW obtains knowledge of facts only after the Order was accepted which, upon reasonable consideration, make the granting of credit appear risky. In all of these cases, BGW may retain title as described under Clause 12 and may ascertain and collect the Products from its deliveries that are still available from Customer for this purpose, which will not lead to a rescission of contract.

14. Setoff and Assignment.

14.1. Customer can only set off against BGW's claims for payment of the purchase price where Customer's claim proposed for setoff has been legally established by final judgement or is undisputed.

14.2. BGW is entitled to assign its claims against Customer to a factoring company for financing purposes.

15. Severability.

If any provision of the T&C is ineffective or adjudicated to be invalid by a competent authority, the validity of the remaining provisions shall not be affected. The Parties undertake to agree on a new effective provision, which comes as close as possible to the commercial purpose of the ineffective provision without delay.

16. Choice of Law and Jurisdiction.

16.1. The T&C and the contractual relations with Customer including its pre- and post-contractual phases and effects shall be governed by German law, excluding the provisions of the United Nations Convention on Contracts for the International Sale of Goods (CISG).

16.2. The Regional Court of Munich II (Landgericht München II), Germany, shall have exclusive jurisdiction for any disputes arising out of the contract concluded with Customer or the T&Cs underlying the contract, including the pre- and post-contractual phases and effects. However, BGW is free to sue at Customer's registered office. Any overriding statutory provisions, in particular on exclusive jurisdiction, shall not be affected.





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